

## Multifamily Debt Solutions

09.09.2025

		INDEXES			
Index:	30 day Avg SOFR	5T	<b>7</b> T	10T	30T
Current:	4.369%	3.59%	3.79%	4.06%	4.71%

## **FANNIE MAE - DUS PROGRAM - LOANS UNDER \$6MM**

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Term:	Prepay:
5 year	4.5yr YM
7 year	6.5yr YM
10 year	9.5yr YM
12 year	11.5yr YM
15 year	14.5yr YM
18 year	15yr YM
30 year	15yr YM

Tier 2 (80% / 1.25x)			Tier 3 (65% / 1.35x)			Tier 4 (55% / 1.55x)		
<u>Spread</u>	<u>All-In Rate</u>		<u>Spread</u>	All-In Rate		<u>Spread</u>	All-In Rate	
2.05% - 2.40%	5.64% - 5.99%		1.70% - 2.05%	5.29% - 5.64%		1.50% - 1.85%	5.09% - 5.44%	
1.86% - 2.21%	5.65% - 6.00%		1.61% - 1.96%	5.40% - 5.75%		1.41% - 1.76%	5.20% - 5.55%	
1.74% - 2.09%	5.80% - 6.15%		1.54% - 1.89%	5.60% - 5.95%		1.34% - 1.69%	5.40% - 5.75%	
1.86% - 2.21%	5.92% - 6.27%		1.66% - 2.01%	5.72% - 6.07%		1.46% - 1.81%	5.52% - 5.87%	
2.01% - 2.36%	6.07% - 6.42%		1.81% - 2.16%	5.87% - 6.22%		1.61% - 1.96%	5.67% - 6.02%	
2.22% - 2.57%	6.28% - 6.63%		2.02% - 2.37%	6.08% - 6.43%		1.82% - 2.17%	5.88% - 6.23%	
2.60% - 2.95%	6.66% - 7.01%		2.40% - 2.75%	6.46% - 6.81%		2.20% - 2.55%	6.26% - 6.61%	
(1) Loan Size < = \$6MM/Multifamily/5-50 units/Eligible Market/30yr AM/A360/5 days to close/Strong property, sponsor and market-Call for other loan terms, prepays and IO.								

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Tier 3 (65% / 1.35x)					
Spread	All-In Rate				
1.70% - 2.05%	5.29% - 5.64%				
1.61% - 1.96%	5.40% - 5.75%				
1.54% - 1.89%	5.60% - 5.95%				
1.66% - 2.01%	5.72% - 6.07%				
1.81% - 2.16%	5.87% - 6.22%				
2.02% - 2.37%	6.08% - 6.43%				
2.40% - 2.75%	6.46% - 6.81%				

Tier 4 (55% / 1.55x)					
Spread	<u>All-In Rate</u>				
1.50% - 1.85%	5.09% - 5.44%				
1.41% - 1.76%	5.20% - 5.55%				
1.34% - 1.69%	5.40% - 5.75%				
1.46% - 1.81%	5.52% - 5.87%				
1.61% - 1.96%	5.67% - 6.02%				
1.82% - 2.17%	5.88% - 6.23%				
2.20% - 2.55%	6.26% - 6.61%				

DUS - ARM (1) ARM 7/6 1yr LO, 1%

7.86%



## **NEWPOINT.COM**

<sup>(1)</sup> UPB under \$6MM/Multifamily/7yr ARM (convertible to fixed rate years 2-6).

<sup>\*</sup> Fannie Mae Fixed Rate, First Lien, Tier 2, Conventional <=\$2MM is + 82 bps, if the property is highly affordable, at least 50% of units at 80% AMI the adder is +41bps

<sup>\*</sup> Fannie Mae MAH loans are eligible for  $\sim$ 50bps lower rate.

<sup>\*</sup> Fannie Mae Green loans may be eligible for 20bps lower rate.