

Multifamily Affordable Housing Debt Solutions

09.23.2025

INDEXES						
Index:	30 day Avg SOFR	5T	7 T	10T	30T	
Current:	4.356%	3.68%	3.88%	4.13%	4.76%	

FANNIE MAE - AFFORDABLE HOUSING PERMANENT LOANS

Fannie Mae

Term:	Prepay:
5yr Fixed ⁽¹⁾	4.5yr YM
7yr Fixed ⁽¹⁾	6.5yr YM
10yr Fixed ⁽¹⁾	9.5yr YM
12yr Fixed ⁽¹⁾	11.5yr YM
15yr Fixed ⁽¹⁾	14.5yr YM
30yr Fixed ⁽¹⁾	15yr YM
10yr SARM ⁽²⁾	1yr LO, 1%

Tier 2 (80% / 1.20x)			
Spread	All-In Rate		
1.17% - 1.67%	4.85% - 5.35%		
0.99% - 1.49%	4.87% - 5.37%		
0.85% - 1.35%	4.98% - 5.48%		
0.99% - 1.49%	5.12% - 5.62%		
1.15% - 1.65%	5.28% - 5.78%		
1.71% - 2.21%	5.84% - 6.34%		
1.94% - 2.24%	6.30% - 6.60%		

Tier 3 (70% / 1.30x)			
<u>Spread</u>	All-In Rate		
1.07% - 1.57%	4.75% - 5.25%		
0.89% - 1.39%	4.77% - 5.27%		
0.75% - 1.25%	4.88% - 5.38%		
0.89% - 1.39%	5.02% - 5.52%		
1.05% - 1.55%	5.18% - 5.68%		
1.61% - 2.11%	5.74% - 6.24%		
1.79% - 2.09%	6.15% - 6.45%		

Tier 4 (60% / 1.50x)		
Spread	All-In Rate	
0.99% - 1.49%	4.67% - 5.17%	
0.81% - 1.31%	4.69% - 5.19%	
0.67% - 1.17%	4.80% - 5.30%	
0.81% - 1.31%	4.94% - 5.44%	
0.97% - 1.47%	5.10% - 5.60%	
1.53% - 2.03%	5.66% - 6.16%	
1.64% - 1.94%	6.00% - 6.30%	

(1) UPB > \$6MM/ MAH/ 30yr AM/ A360/ 5 days to close/ Strong property, sponsor and market. 35 year amortization is available on some deals, as well as various prepayment terms including shorter YM periods and declining prepayment.

(2) UPB>\$25MM/ MAH/ 30yr AM A360/ Index is 30-day avg SOFR. Call for other loan terms, prepays and IO. Tier 2 Margin Floor 2.50%

FANNIE MAE - AFFORDABLE HOUSING - 9% LIHTC / FANNIE MAE

9% LIHTC (1)

Term: Prepay: 15 year 14.5yr YM

Immediate	9% LIHTC
Spread	All-In Rate
1.15% - 1.65%	5.28% - 5.78%

(1) Assumes Tier 2 and loan size greater than \$6MM

24 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.68% - 3.18%	6.81% - 7.31%	

30 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.79% - 3.29%	6.92% - 7.42%	

FREDDIE MAC - TARGETED AFFORDABLE HOUSING LOANS⁽³⁾

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Term: Prepay: 7-Yr Defeasance 10-Yr Defeasance

ARM⁽¹⁾

7-Yr 1 Yr LO, 1% 10-Yr 1 Yr LO, 1%

9% LIHTC ⁽²⁾

15-Yr Immediate YM 15-Yr 30 Mo Fwd YM

70%/1.25x 30-Yr Am			
<u>Spread</u>	<u>All-In Rate</u>		
1.20% - 1.50%	5.08% - 5.38%		
1.02% - 1.32%	5.15% - 5.45%		

70%/1.25x 30-Yr Am		
1.67% - 1.92%	6.03% - 6.28%	
1.77% - 2.02%	6.13% - 6.38%	

90%/1.15x 35-Yr Am			
1.69% - 1.94%	5.82% - 6.07%		
2.10% - 2.35%	6.23% - 6.48%		

60%/1.35x 30-Yr Am	
<u>Spread</u>	<u>All-In Rate</u>
1.10% - 1.40%	4.98% - 5.28%
0.92% - 1.22%	5.05% - 5.35%

	60%/1.35x 30-Yr Am	
F	1.45% - 1.70%	5.93% - 6.18%
	1.67% - 1.92%	6.03% - 6.28%

80%/1.15x 35-Yr Am	
1.59% - 1.84%	5.72% - 5.97%
2.00% - 2.25%	6.13% - 6.38%

FHA/GINNIE MAE

FHA - Fixed Rate:

Prepay: 10,9,8,7,6,5,4,3,2,1

	Purchase/Refinance ⁽¹⁾ (35yr Term/Amortization)	
All-In Rate		
Call for Pricing		

(1)Multifamily/30 day close/Pricing does not include MIP

Construction ⁽²⁾	(40yr Term/Amortization)
All-In Rate	
Call for Pricing	



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