

# Multifamily Affordable Housing Debt Solutions

08.26.2025

INDEXES					
Index:	30 day Avg SOFR	5T	<b>7</b> T	10T	30T
Current:	4.355%	3.77%	3.99%	4.28%	4.91%

### **FANNIE MAE - AFFORDABLE HOUSING PERMANENT LOANS**

#### Fannie Mae

Term:	Prepay:
5yr Fixed <sup>(1)</sup>	4.5yr YM
7yr Fixed <sup>(1)</sup>	6.5yr YM
10yr Fixed <sup>(1)</sup>	9.5yr YM
12yr Fixed <sup>(1)</sup>	11.5yr YM
15yr Fixed <sup>(1)</sup>	14.5yr YM
30yr Fixed <sup>(1)</sup>	15yr YM
10yr SARM <sup>(2)</sup>	1yr LO, 1%

Tier 2 (80% / 1.20x)			
Spread	All-In Rate		
1.18% - 1.68%	4.95% - 5.45%		
1.00% - 1.50%	4.99% - 5.49%		
0.85% - 1.35%	5.13% - 5.63%		
0.97% - 1.47%	5.25% - 5.75%		
1.10% - 1.60%	5.38% - 5.88%		
1.74% - 2.24%	6.02% - 6.52%		
1.94% - 2.24%	6.29% - 6.59%		

Tier 3 (70% / 1.30x)		
Spread	All-In Rate	
1.08% - 1.58%	4.85% - 5.35%	
0.90% - 1.40%	4.89% - 5.39%	
0.75% - 1.25%	5.03% - 5.53%	
0.87% - 1.37%	5.15% - 5.65%	
1.00% - 1.50%	5.28% - 5.78%	
1.64% - 2.14%	5.92% - 6.42%	
1.79% - 2.09%	6.14% - 6.44%	
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Tier 4 (60% / 1.50x)			
Spread	All-In Rate		
1.00% - 1.50%	4.77% - 5.27%		
0.82% - 1.32%	4.81% - 5.31%		
0.67% - 1.17%	4.95% - 5.45%		
0.79% - 1.29%	5.07% - 5.57%		
0.92% - 1.42%	5.20% - 5.70%		
1.56% - 2.06%	5.84% - 6.34%		
1.64% - 1.94%	5.99% - 6.29%		

(1) UPB > \$6MM/ MAH/ 30yr AM/ A360/ 5 days to close/ Strong property, sponsor and market. 35 year amortization is available on some deals, as well as various prepayment terms including shorter YM periods and declining prepayment.

(2) UPB>\$25MM/ MAH/ 30yr AM A360/ Index is 30-day avg SOFR. Call for other loan terms, prepays and IO. Tier 2 Margin Floor 2.50%

#### FANNIE MAE - AFFORDABLE HOUSING - 9% LIHTC / FANNIE MAE

9% LIHTC (1)

**Term:** Prepay: 15 year 14.5yr YM

Immediate 9% LIHTC			
Spread	All-In Rate		
1.10% - 1.60%	5.38% - 5.88%		

(1) Assumes Tier 2 and loan size greater than \$6MM

24 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.59% - 3.09%	6.87% - 7.37%	

30 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.69% - 3.19%	6.97% - 7.47%	

## FREDDIE MAC - TARGETED AFFORDABLE HOUSING LOANS(3)

Fixed <sup>(1)</sup>	
Term:	Prepay:
7-Yr	Defeasance

7-Yr Defeasance 10-Yr Defeasance

**ARM<sup>(1)</sup>** 7-Yr 1 Y

7-Yr 1 Yr LO, 1% 10-Yr 1 Yr LO, 1%

9% LIHTC <sup>(2)</sup>

15-Yr Immediate YM 15-Yr 30 Mo Fwd YM

70%/1.25x 30-Yr Am			
<u>Spread</u>	<u>All-In Rate</u>		
1.20% - 1.50%	5.19% - 5.49%		
1.02% - 1.32%	5.30% - 5.60%		

70%/1.25x 30-Yr Am		
1.67% - 1.92%	6.02% - 6.27%	
1.77% - 2.02%	6.12% - 6.37%	

90%/1.15x 35-Yr Am			
1.69% - 1.94%	5.97% - 6.22%		
2.10% - 2.35%	6.38% - 6.63%		

60%/1.35x 30-Yr Am		
<u>Spread</u>	<u>All-In Rate</u>	
1.10% - 1.40%	5.09% - 5.39%	
0.92% - 1.22%	5.20% - 5.50%	

60%/1.35x 30-Yr Am	
1.45% - 1.70%	5.92% - 6.17%
1.67% - 1.92%	6.02% - 6.27%

80%/1.15x 35-Yr Am	
1.59% - 1.84%	5.87% - 6.12%
2.00% - 2.25%	6.28% - 6.53%

#### **FHA/GINNIE MAE**

FHA - Fixed Rate:

**Prepay:** 10,9,8,7,6,5,4,3,2,1

Purchase/Refinance <sup>(1)</sup>	(35yr Term/Amortization)	
<u>All-In Rate</u>		
Call for Pricing		

(1)Multifamily/30 day close/Pricing does not include MIP

Construction <sup>(2)</sup>	(40yr Term/Amortization)
All-In Rate	
C	all for Pricing



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