

## Multifamily Debt Solutions

06.17.2025

		INDEXES			
Index:	30 day Avg SOFR	5T	<b>7</b> T	10T	30T
Current:	4.302%	3.99%	4.18%	4.40%	4.92%

## FANNIE MAE - DUS PROGRAM - LOANS UNDER \$6MM

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Term:	Prepay:
5 year	4.5yr YM
7 year	6.5yr YM
10 year	9.5yr YM
12 year	11.5yr YM
15 year	14.5yr YM
18 year	15yr YM
30 year	15yr YM

Tier 2 (80% / 1.25x) All-In Rate Spread 2.04% - 2.34% 6.03% - 6.33% 1.87% - 2.17% 6.05% - 6.35% 6.13% - 6.43% 1.73% - 2.03% 1.89% - 2.19% 6.29% - 6.59% 2.22% - 2.52% 6.62% - 6.92% 6.78% - 7.08% 2.38% - 2.68% 2.71% - 3.01% 7.11% - 7.41% Loan Size < = \$6MM/Multifamily/5-50 units/Eligible Market/30yr AM/A360/5 days to close/Strong property, sponsor and market-Call for other loan terms, prepays and IO.

Tier 3 (65% / 1.35x)			
<u>Spread</u>	All-In Rate		
1.69% - 1.99%	5.68% - 5.98%		
1.62% - 1.92%	5.80% - 6.10%		
1.53% - 1.83%	5.93% - 6.23%		
1.69% - 1.99%	6.09% - 6.39%		
2.02% - 2.32%	6.42% - 6.72%		
2.18% - 2.48%	6.58% - 6.88%		
2.51% - 2.81%	6.91% - 7.21%		

Tier 4 (55% / 1.55x) Spread All-In Rate 1.49% - 1.79% 5.48% - 5.78% 1.42% - 1.72% 5.60% - 5.90% 1.33% - 1.63% 5.73% - 6.03% 1.49% - 1.79% 5.89% - 6.19% 1.82% - 2.12% 6.22% - 6.52% 1.98% - 2.28% 6.38% - 6.68% 6.71% - 7.01%

DUS - ARM (1) ARM 7/6 1yr LO, 1%

3.73%

3.49%	7.79%	Ī	3.19%	7.49%

<sup>3.73% 8.03% 3.49% (1)</sup> UPB under \$6MM/Multifamily/7yr ARM (convertible to fixed rate years 2-6).



<sup>\*</sup> Fannie Mae Fixed Rate, First Lien, Tier 2, Conventional <=\$2MM is + 82 bps, if the property is highly affordable, at least 50% of units at 80% AMI the adder is +41bps

<sup>\*</sup> Fannie Mae MAH loans are eligible for ~50bps lower rate.

<sup>\*</sup> Fannie Mae Green loans may be eligible for 20bps lower rate.