

Multifamily Affordable Housing Debt Solutions

05.06.2025

			INDEXES			
Index:	30 day Avg SOFR	5T	7 T	10T	30T	
Current:	4.349%	3.93%	4.12%	4.34%	4.84%	

FANNIE MAE - AFFORDABLE HOUSING PERMANENT LOANS

Fannie Mae

Term:	Prepay:
5yr Fixed ⁽¹⁾	4.5yr YM
7yr Fixed ⁽¹⁾	6.5yr YM
10yr Fixed ⁽¹⁾	9.5yr YM
12yr Fixed ⁽¹⁾	11.5yr YM
15yr Fixed ⁽¹⁾	14.5yr YM
30yr Fixed ⁽¹⁾	15yr YM
10yr SARM ⁽²⁾	1yr LO, 1%

Tier 2 (80% / 1.20x)			
Spread	All-In Rate		
1.23% - 1.73%	5.16% - 5.66%		
1.08% - 1.58%	5.20% - 5.70%		
0.97% - 1.47%	5.31% - 5.81%		
1.10% - 1.60%	5.44% - 5.94%		
1.35% - 1.85%	5.69% - 6.19%		
1.84% - 2.34%	6.18% - 6.68%		
1.98% - 2.48%	6.33% - 6.83%		

Tier 3 (70% / 1.30x)			
Spread	All-In Rate		
1.13% - 1.63%	5.06% - 5.56%		
0.98% - 1.48%	5.10% - 5.60%		
0.87% - 1.37%	5.21% - 5.71%		
1.00% - 1.50%	5.34% - 5.84%		
1.25% - 1.75%	5.59% - 6.09%		
1.74% - 2.24%	6.08% - 6.58%		
1.79% - 2.29%	6.14% - 6.64%		
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Tier 4 (60% / 1.50x)			
Spread	All-In Rate		
1.05% - 1.55%	4.98% - 5.48%		
0.90% - 1.40%	5.02% - 5.52%		
0.79% - 1.29%	5.13% - 5.63%		
0.92% - 1.42%	5.26% - 5.76%		
1.17% - 1.67%	5.51% - 6.01%		
1.66% - 2.16%	6.00% - 6.50%		
1.49% - 1.99%	5.84% - 6.34%		

(1) UPB > \$6MM/ MAH/ 30yr AM/ A360/ 5 days to close/ Strong property, sponsor and market. 35 year amortization is available on some deals, as well as various prepayment terms including shorter YM periods and declining prepayment.

(2) UPB>\$25MM/ MAH/ 30yr AM A360/ Index is 30-day avg SOFR. Call for other loan terms, prepays and IO. Tier 2 Margin Floor 2.50%

FANNIE MAE - AFFORDABLE HOUSING - 9% LIHTC / FANNIE MAE

9% LIHTC (1)

Term: Prepay: 15 year 14.5yr YM

Immediate 9% LIHTC			
Spread	All-In Rate		
1.35% - 1.85%	5.69% - 6.19%		

(1) Assumes Tier 2 and loan size greater than \$6MM

24 month Unfunded Forward			
<u>Spread</u>	<u>All-In Rate</u>		
2.82% - 3.32%	7.16% - 7.66%		

30 month Unfunded Forward			
<u>Spread</u>	<u>All-In Rate</u>		
2.91% - 3.41%	7.25% - 7.75%		

FREDDIE MAC - TARGETED AFFORDABLE HOUSING LOANS⁽³⁾

Fixed	
Term:	Prepay:
7-Yr	Defeasand

7-Yr Defeasance 10-Yr Defeasance

ARM ⁽¹⁾ 7-Yr

7-Yr 1 Yr LO, 1% 10-Yr 1 Yr LO, 1%

9% LIHTC ⁽²⁾

15-Yr Immediate YM 15-Yr 30 Mo Fwd YM

70%/1.25x 30-Yr Am			
<u>Spread</u>	<u>All-In Rate</u>		
1.18% - 1.48%	5.30% - 5.60%		
1.00% - 1.30%	5.34% - 5.64%		

70%/1.25x 30-Yr Am			
1.65% - 1.90%	6.00% - 6.25%		
1.75% - 2.00%	6.10% - 6.35%		

90%/1.15x 35-Yr Am			
1.70% - 1.95%	6.04% - 6.29%		
1.97% - 2.22%	6.31% - 6.56%		

60%/1.35x 30-Yr Am		
<u>Spread</u>	<u>All-In Rate</u>	
1.08% - 1.38%	5.20% - 5.50%	
0.90% - 1.20%	5.24% - 5.54%	

60%/1.35x 30-Yr Am	
1.45% - 1.70%	5.90% - 6.15%
1.65% - 1.90%	6.00% - 6.25%

	80%/1.25x 35-Yr Am	
Ī	1.60% - 1.85%	5.94% - 6.19%
	1.87% - 2.12%	6.21% - 6.46%

FHA/GINNIE MAE

FHA - Fixed Rate:

Prepay: 10,9,8,7,6,5,4,3,2,1

Purchase/Refinance ⁽¹⁾	(35yr Term/Amortization)	
<u>All-In Rate</u>		
Call for Pricing		

(1)Multifamily/30 day close/Pricing does not include MIP.

Construction ⁽²⁾	(40yr Term/Amortization)	
<u>All-In Rate</u>		
Call for Pricing		



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