

Multifamily Affordable Housing Debt Solutions

05.27.2025

			INDEXES			
Index:	30 day Avg SOFR	5T	7 T	10T	30T	
Current:	4.321%	4.06%	4.26%	4.48%	4.98%	

FANNIE MAE - AFFORDABLE HOUSING PERMANENT LOANS

Fannie Mae

Term:	Prepay:
5yr Fixed ⁽¹⁾	4.5yr YM
7yr Fixed ⁽¹⁾	6.5yr YM
10yr Fixed ⁽¹⁾	9.5yr YM
12yr Fixed ⁽¹⁾	11.5yr YM
15yr Fixed ⁽¹⁾	14.5yr YM
30yr Fixed ⁽¹⁾	15yr YM
10yr SARM ⁽²⁾	1yr LO, 1%

Tier 2 (80% / 1.20x)			
Spread	All-In Rate		
1.15% - 1.65%	5.21% - 5.71%		
0.98% - 1.48%	5.24% - 5.74%		
0.88% - 1.38%	5.36% - 5.86%		
1.01% - 1.51%	5.49% - 5.99%		
1.31% - 1.81%	5.79% - 6.29%		
1.79% - 2.29%	6.27% - 6.77%		
1.98% - 2.48%	6.30% - 6.80%		

Tier 3 (70% / 1.30x)			
Spread	All-In Rate		
1.05% - 1.55%	5.11% - 5.61%		
0.88% - 1.38%	5.14% - 5.64%		
0.78% - 1.28%	5.26% - 5.76%		
0.91% - 1.41%	5.39% - 5.89%		
1.21% - 1.71%	5.69% - 6.19%		
1.69% - 2.19%	6.17% - 6.67%		
1.79% - 2.29%	6.11% - 6.61%		

Tier 4 (60% / 1.50x)			
Spread	All-In Rate		
0.97% - 1.47%	5.03% - 5.53%		
0.80% - 1.30%	5.06% - 5.56%		
0.70% - 1.20%	5.18% - 5.68%		
0.83% - 1.33%	5.31% - 5.81%		
1.13% - 1.63%	5.61% - 6.11%		
1.61% - 2.11%	6.09% - 6.59%		
1.49% - 1.99%	5.81% - 6.31%		

(1) UPB > \$6MM/ MAH/ 30yr AM/ A360/ 5 days to close/ Strong property, sponsor and market. 35 year amortization is available on some deals, as well as various prepayment terms including shorter YM periods and declining prepayment.

(2) UPB>\$25MM/ MAH/ 30yr AM A360/ Index is 30-day avg SOFR. Call for other loan terms, prepays and IO. Tier 2 Margin Floor 2.50%

FANNIE MAE - AFFORDABLE HOUSING - 9% LIHTC / FANNIE MAE

9% LIHTC (1)

Term: Prepay: 15 year 14.5yr YM

Immediate	9% LIHTC
Spread	All-In Rate
1.31% - 1.81%	5.79% - 6.29%

(1) Assumes Tier 2 and loan size greater than \$6MM

24 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.78% - 3.28%	7.26% - 7.76%	

30 month Unfunded Forward		
<u>Spread</u>	<u>All-In Rate</u>	
2.87% - 3.37%	7.35% - 7.85%	

FREDDIE MAC - TARGETED AFFORDABLE HOUSING LOANS(3)

Fixed (1)

Term: Prepay: 7-Yr Defeasance 10-Yr Defeasance

ARM⁽¹⁾

7-Yr 1 Yr LO, 1% 10-Yr 1 Yr LO, 1%

9% LIHTC ⁽²⁾

15-Yr Immediate YM 15-Yr 30 Mo Fwd YM

70%/1.25x 30-Yr Am			
<u>Spread</u>	<u>All-In Rate</u>		
1.18% - 1.48%	5.44% - 5.74%		
1.00% - 1.30%	5.48% - 5.78%		

70%/1.25x	: 30-Yr Am
1.65% - 1.90%	5.97% - 6.22%
1.75% - 2.00%	6.07% - 6.32%

90%/1.15x 35-Yr Am			
1.67% - 1.92%	6.15% - 6.40%		
1.94% - 2.19%	6.42% - 6.67%		

60%/1.35x 30-Yr Am			
<u>Spread</u>	<u>All-In Rate</u>		
1.08% - 1.38%	5.34% - 5.64%		
0.90% - 1.20%	5.38% - 5.68%		

60%/1.35x 30-Yr Am	
1.45% - 1.70%	5.87% - 6.12%
1.65% - 1.90%	5.97% - 6.22%

80%/1.15x 35-Yr Am	
1.57% - 1.82%	6.05% - 6.30%
1.84% - 2.09%	6.32% - 6.57%

FHA/GINNIE MAE

FHA - Fixed Rate:

Prepay: 10,9,8,7,6,5,4,3,2,1

	Purchase/Refinance ⁽¹⁾ (35yr Term/Amortization)	
All-In Rate		
Call for Pricing		

(1)Multifamily/30 day close/Pricing does not include MIP.

Construction ⁽²⁾	(40yr Term/Amortization)	
<u>All-In Rate</u>		
Call for Pricing		



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