

Multifamily Debt Solutions

RATE SHEET

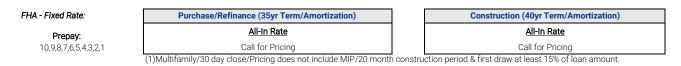
10.15.2024

				INDEXES			
ndex:		30 da	ay Avg SOFR	5T	7T	10T	30T
Current:		4.923%		3.89%	3.97%	4.07%	4.37%
			FAN	NIE MAE - DUS PI	ROGRAM		
DUS - Fixed Rate ⁽¹⁾		Tier 2 (80% / 1.25x)		Tier 3 (65% / 1.35x)		Tier 4 (55% / 1.55x)	
Term:	Prepay:	Spread	All-In Rate	Spread	All-In Rate	Spread	All-In Rate
5 year	4.5yr YM	1.74% - 1.84%	5.63% - 5.73%	1.20% - 1.30%	% 5.09% - 5.19%	1.00% - 1.10%	4.89% - 4.99%
7 year	6.5yr YM	1.46% - 1.56%	5.43% - 5.53%	1.15% - 1.25%	% 5.12% - 5.22%	0.95% - 1.05%	4.92% - 5.02%
10 year	9.5yr YM	1.31% - 1.41%	5.38% - 5.48%	1.11% - 1.219	% 5.18% - 5.28%	0.91% - 1.01%	4.98% - 5.08%
12 year	11.5yr YM	1.40% - 1.50%	5.47% - 5.57%	1.20% - 1.30%	% 5.27% - 5.37%	1.00% - 1.10%	5.07% - 5.17%
15 year	14.5yr YM	1.47% - 1.57%	5.54% - 5.64%	1.27% - 1.379	% 5.34% - 5.44%	1.07% - 1.17%	5.14% - 5.24%
18 year	15yr YM	1.71% - 1.81%	5.78% - 5.88%	1.51% - 1.619	% 5.58% - 5.68%	1.31% - 1.41%	5.38% - 5.48%
30 year	15yr YM	2.00% - 2.10%	6.07% - 6.17%	1.80% - 1.90%	% 5.87% - 5.97%	1.60% - 1.70%	5.67% - 5.77%
DUS	- ARM ⁽¹⁾						
Dyr (SOFR) Fixed Rate & Fannie Mae Fannie Mae Fannie Mae Fannie Mae	1yr LO, 1% & ARM pricing is ba MAH loans are eli Green loans may i loans under \$6MM 5-YR and 7-Yr loan	ssed on loans having at lea gible for 30bps lower rate. be eligible for 20bps lower A - please call for quotes. ns >\$6MM/Tier 2/<=65% L	st 50% Mission. rate. TV are eligible for an addit	ional -34 bps or -11 bps re re eligible for 10bps lower	ponsor and market. Call for other l spectively rate, 5-Year, 5-50 Units with 50% a		6.78% - 6.98% ower rate
Oyr (SOFR) Fixed Rate o Fannie Mae Fannie Mae Fannie Mae Fannie Mae	1yr LO, 1% & ARM pricing is ba MAH loans are eli Green loans may i loans under \$6MM 5-YR and 7-Yr loan	(1) UPB>\$25MM/Multifam ased on loans having at lea gible for 30bps lower rate. be eligible for 20bps lower A - please call for quotes. ns >\$6MM/Tier 2/<=65% L	illy/30yr AM A360/5 days st 50% Mission. rate. TV are eligible for an addit	to close/Strong property,s ional -34 bps or -11 bps re	ponsor and market. Call for other l spectively rate, 5-Year, 5-50 Units with 50% a	oan terms, prepays and IO.	
Oyr (SOFR) Fixed Rate & Fannie Mae Fannie Mae Fannie Mae Fannie Mae	1yr LO, 1% & ARM pricing is ba MAH loans are eli Green loans may i loans under \$6MM 5-YR and 7-Yr loan	(1) UPB>\$25MM/Multifam sed on loans having at lea gible for 30bps lower rate. be eligible for 20bps lower A - please call for quotes. ns >\$6MM/Tier 2/<=65% L 5-50 Units with at least 50	illy/30yr AM A360/5 days st 50% Mission. rate. TV are eligible for an addit % of units at 80% of AMI a 11.25x)	to close/Strong property.s ional -34 bps or -11 bps re re eligible for 10bps lower FREDDIE MAC	ponsor and market. Call for other l spectively rate, 5-Year, 5-50 Units with 50% a	oan terms, prepays and IO. t 80% are eligible for 20 bps lo	ower rate (1.35x)
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* Freddie Mac Green loans may be eligible for a 5-10bps lower rate.

* Freddie Mac Affordable loans are approximately 10-20bps lower.

FHA/GINNIE MAE⁽¹⁾



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